



Tenant Advisory Services

IT'S ABOUT

Values

HOLT LUNSFORD COMMERCIAL

Truth
Customer Service
Expertise
Growth
Learn
Performance
Fun
Golden Rule





WHAT OUR CUSTOMERS ARE SAYING

Canon,

Since we started working with you in 2012, we find that your knowledge of the market and approach are like no other. We appreciated that you were not pushy and didn't pressure us into signing a contract on our first meeting like other agents! You helped us find a great location for our business without too much circus theatrics. We appreciate all your efforts and you've found a loyal customer with Longhorn Paper Converting!

Thanks,
Maggie & Frederic



FROM THE




Ground Up

In 1993, Holt Lunsford envisioned building a company that would be distinguished by superb customer service, professional expertise and unwavering integrity - a company to be counted on to deliver consistent service. Holt Lunsford Commercial's success proves that this formula works.

Today, Holt Lunsford Commercial completes approximately 660 deals per year, valued in excess of over \$235 million. With a team of over 100 employees, HLC works together daily in a collaborative team environment to ensure their client's success.

Holt Lunsford Commercial is motivated by a few compelling, yet simple, values. We believe our value system is the key factor in outperforming the competition and it sets us apart as the region's premier commercial real estate service provider. We focus on keeping things simple - and being brilliant at the basics. Professional excellence and integrity are the cornerstones to our proven track record and the foundation of all our client relationships.





With our unmatched market expertise we are confident that you will receive the best value.

Tenant Advisory Services

Holt Lunsford Commercial understands that in a world of ever changing market conditions your real estate needs change as well. HLC employs a multitude of strategies to ensure that their clients are receiving the best real estate opportunities available. Whether your business is looking to expand, consolidate, build or even if you are just looking to renew your lease; HLC brings invaluable expertise that no business should go without.



MARKET EXPERTISE

Our intimate knowledge of the market renders unmatched value for our clients. Our understanding of current trends, statistics and inventory within our local market ensures you will receive the best value for your business.



OCCUPANCY COST REVIEW

HLC's agents focus on the full cost of occupancy, not just your rental rate. This includes operating expenses, HVAC costs, economic incentives and all other costs associated with your real estate. Through our analysis we ensure your current and future real estate positions are in your best interest.



LEASE REVIEW

Allowing our expert agents to oversee your lease process will ensure you are receiving top of the line expertise from start to finish. Even if you are planning on renewing your lease, market conditions change and we keep you informed on all the latest trends.



PURCHASE/ SELL

HLC has a vast amount of experience in helping our clients purchase or sell their real estate assets. Combined with our unmatched market expertise, we are confident that you will receive the best value.



CONSTRUCTION/ BUILD TO SUIT

HLC's Construction Management Group offers proven construction expertise with a yearly resume boasting \$25 - \$35 million new developments and tenant finish out. In addition, HLC along with Frontier Equity has developed multiple office and industrial projects. HLC Development remains successful by meeting deadlines while remaining true to its value of producing high quality product.

*It's about more than
just a rental rate, we
focus on all of your
real estate needs.*



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